# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K/A (AMENDMENT NO. 1)

#### **CURRENT REPORT**

# PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): November 30, 2007

# ESCO TECHNOLOGIES INC.

(Exact Name of Registrant as Specified in Charter)

Missouri (State or Other Jurisdiction of Incorporation) 1-10596 (Commission File Number) 43-1554045 (I.R.S. Employer Identification No.)

9900A Clayton Road, St. Louis, Missouri (Address of Principal Executive Offices)

63124-1186 (Zip Code)

Registrant's telephone number, including area code: 314-213-7200

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Explanatory Note: ESCO Technologies Inc. (the "Registrant") completed its acquisition of Doble Engineering Company and subsidiaries ("Doble") on November 30, 2007. This Amendment No. 1 amends the Current Report on Form 8-K of the Registrant dated November 30, 2007 to provide the financial statement information required by Item 9.01 of Form 8-K which was excluded from the initial filing in reliance on Items 9.01(a)(4) and 9.01(b)(2) of Form 8-K

#### ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS

(a) Financial Statements of Businesses Acquired.

The audited consolidated financial statements of Doble, including its consolidated balance sheets as of December 31, 2006 and 2005, and the related consolidated statements of earnings, shareholders' equity and comprehensive income and cash flows for each of the three years in the period ended December 31, 2006, and the related notes and report of the independent certified public accountants are filed as Exhibit 99.2 to this Current Report on Form 8-K/A. The unaudited income statement summary of Doble for the nine months ended September 30, 2007 is filed as Exhibit 99.3 to this report.

(b) Pro Forma Financial Information.

The unaudited pro forma consolidated statement of operations, included herewith as Exhibit 99.4, has been prepared to give effect to the acquisition by the Registrant of Doble and was derived from the historical consolidated financial statements of the Registrant (as adjusted for classifying the filtration portion of Filtertek Inc. as a discontinued operation) and the historical consolidated statements of Doble. These historical financial statements have been adjusted as described in the notes to the unaudited pro forma consolidated statement of operations. The unaudited pro forma consolidated statement of operations has been prepared assuming the acquisition of Doble occurred on October 1, 2006. The purchase method of accounting has been applied, which requires an allocation of the purchase price to the assets acquired and liabilities assumed, at fair value.

The purchase price allocation for the acquisition of Doble reflected in the unaudited pro forma consolidated statement of operations is preliminary and is subject to revision. Initial estimates of the fair values of Doble's tangible and intangible assets and liabilities are included in this unaudited pro forma consolidated statement of operations. The Registrant expects that upon completion of the final assessment of the fair value of Doble's assets and liabilities the adjustments to the initial allocation of the purchase price would not materially affect the pro forma information included herein.

The unaudited pro forma information included herein is provided for information purposes only, and is not necessarily indicative of what the actual financial position or results of operations of the Registrant would have been had the transaction actually occurred on the dates indicated, nor does it purport to indicate the future financial position or results of operations of the Registrant. The pro forma adjustments are based

upon available information and assumptions believed to be reasonable in the circumstances. There can be no assurance that such information and assumptions will not change from those reflected in the pro forma financial statements and notes thereto.

The unaudited pro forma financial statements should be read in conjunction with the Registrant's consolidated financial statements and notes thereto previously filed as part of the Registrant's most recent annual and quarterly reports on Forms 10-K and 10-Q for periods ended September 30, 2007 and December 31, 2007, respectively.

#### **Basis of Presentation**

On November 30, 2007, the Registrant acquired the capital stock of Doble for a purchase price of \$319 million, net of cash and marketable securities acquired and subject to a working capital adjustment. Doble, headquartered in Watertown, Massachusetts, is a worldwide leader in providing high-end diagnostic test solutions for the electric utility industry. The acquisition aligns with the Registrant's long-term growth strategy of expanding its products and services in the utility industry. The acquisition was funded by a combination of the Registrant's existing cash, including the proceeds from the divestiture of the filtration portion of Filtertek, and borrowings under a new \$330 million credit facility.

The accompanying unaudited pro forma consolidated statement of operations presents the pro forma results of operations of the Registrant and Doble on a combined basis based on the historical financial information of each company and after giving effect to the acquisition. The Registrant's fiscal year-end is September 30, while Doble's fiscal year-end was historically December 31. The unaudited pro forma consolidated statement of operations for the twelve months ended September 30, 2007 includes the results of operations for the Registrant's fiscal year ended September 30, 2007 and the unaudited results of operations of Doble for its fourth fiscal quarter ended December 31, 2006 and its first three fiscal quarters of fiscal year 2007. The unaudited pro forma consolidated statement of operations has been prepared assuming the acquisition occurred on October 1, 2006.

The unaudited pro forma consolidated statement of operations is based on estimates and assumptions, which are preliminary and have been made solely for purposes of developing such pro forma information. Management believes the estimates and assumptions to be reasonable; however, actual results may differ significantly from this pro forma financial information. The pro forma information is not intended to reflect the actual results that would have occurred had the companies actually been combined during the periods presented. A summary of the purchase price allocation to the fair value of the assets acquired and liabilities assumed is as follows (in thousands):

Purchase price per agreement	\$319,000
Add: cash acquired	9,639
Add short term marketable securities acquired	4,966
Add: transaction costs	2,574
Add: working capital adjustment, net	1,282
Total cash consideration	\$337,461

The preliminary purchase price allocation is as follows:

Net tangible assets	\$ 42,854
Identifiable intangible assets	133,670
Goodwill	214,341
Long-term deferred tax liabilities	(53,404)
Total cash consideration	\$337,461

The amount allocated to identifiable intangible assets represents the Registrant's preliminary estimate of the identifiable assets acquired from Doble, which include trade names, customer relationships, and software and databases.

### (d) Exhibits

Exhibit No.	Description of Exhibit
4.1*	Credit Agreement dated as of November 30, 2007 among the Registrant, National City Bank and the lenders from time to time parties thereto
23.1	Consent of Independent Certified Public Accountants (Grant Thornton LLP)
99.1*	Press Release dated December 3, 2007
99.2	Doble consolidated financial statements and report of Independent Certified Public Accountants for the years ended December 31, 2006, 2005 and 2004
99.3	Doble unaudited income statement summary—nine months ended September 30, 2007
99.4	Unaudited Pro Forma Consolidated Statement of Operations for the year ended September 30, 2007

<sup>\*</sup> Incorporated by reference to Current Report on Form 8-K dated November 30, 2007

# SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ESCO TECHNOLOGIES INC.

Dated: February 15, 2008 By: /s/ G.E. Muenster

G.E. Muenster

Executive Vice President & Chief Financial Officer

# Index of Exhibits

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#### CONSENT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

We have issued our report dated March 9, 2007 accompanying the consolidated balance sheets of Doble Engineering Company and subsidiaries as of December 31, 2006 and 2005 and the related consolidated statements of earnings, stockholders' equity and comprehensive income, and cash flows for each of the three years in the period ended December 31, 2006, included in the Current Report on Form 8-K/A of ESCO Technologies Inc. dated November 30, 2007.

We hereby consent to the incorporation by reference of said report in the Registration Statements of ESCO Technologies Inc. on Forms S-8 (File No. 33-39737 effective April 2, 1991, File No. 33-47916 effective May 14, 1992, File No. 33-98112 effective October 13, 1995, File No. 333-77887 effective May 6, 1999, File No. 333-92945 effective December 17, 1999, File No. 333-96309 effective February 7, 2000, File No. 333-63930 effective June 27, 2001, File No. 333-85268 effective April 1, 2002 and File No. 333-117953 effective September 6, 2004).

/s/ GRANT THORNTON LLP

Boston, Massachusetts February 14, 2008

#### Report of Independent Certified Public Accountants

Board of Directors Doble Engineering Company

We have audited the accompanying consolidated balance sheets of Doble Engineering Company and subsidiaries (the "Company") as of December 31, 2006 and 2005, and the related consolidated statements of earnings, stockholders' equity and comprehensive income, and cash flows for each of the three years in the period ended December 31, 2006. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America as established by the Auditing Standards Board of the American Institute of Certified Public Accountants. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Doble Engineering Company and subsidiaries as of December 31, 2006 and 2005, and the consolidated results of their operations and their consolidated cash flows for each of the three years in the period ended December 31, 2006, in conformity with accounting principles generally accepted in the United States of America.

/s/ GRANT THORNTON LLP

Boston, Massachusetts March 9, 2007

Consolidated Balance Sheets December 31, 2006 and 2005

	2006	2005
ASSETS	(in thousands, ex	(cept snare data)
CURRENT ASSETS		<b>.</b>
Cash and cash equivalents	\$ 9,846	\$ 10,181
Unbilled receivable	790	1,742
Accounts receivable, net (note B)	14,997	11,011
Current portion of net investment in sales-type leases	211	251
Bond interest receivable	108	122
Inventories (note D)	7,865	5,579
Prepaid expenses	626	477
Total current assets	34,443	29,363
Investments held to maturity — at amortized cost (note E)	7,861	10,208
Equipment held for rental, net (note F)	3,382	3,587
Property, plant and equipment, net (note G)	5,256	5,296
Net investment in sales-type leases	192	345
Goodwill	57	57
Other assets	4	13
TOTAL ASSETS	\$ 51,195	\$ 48,869
TOTAL ASSETS	<del>31,133</del>	\$ 40,009
CURRENT LIABILITIES Accounts payable	<b>\$ 1,627</b>	\$ 986
Accrued expenses:	Ψ 1,027	ψ 500
Compensation and pension (note H)	4,457	4,869
Commissions and other	3,140	2,881
Accrued income taxes	407	1,165
Deferred income	9,267	7,854
Total current liabilities	18,898	17,755
Deferred income taxes (note J)	523	440
Total liabilities	19,421	18,195
COMMITMENTS (notes H and I)		
STOCKHOLDERS' EQUITY		
Common stock, voting and nonvoting, no par value, authorized and issued 401 shares of Class A and 401 shares of		
Class B	1	1
Additional paid-in-capital	18	18
Retained earnings	37,152	36,256
Accumulated other compreshensive income	93	(111)
	37,264	36,164
Less treasury stock at cost, 111 shares of Class A and 111 shares of Class B at December 31, 2006 and 2005	(5,490)	(5,490)
Total stockholders' equity	31,774	30,674
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 51,195	\$ 48,869
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The accompanying notes are an integral part of these consolidated financial statements.

Consolidated Statements of Earnings Years ended December 31, 2006, 2005 and 2004

	2006	2005	2004
Net revenue	\$ 71,644	thousands) \$ 66,984	\$ 59,823
Cost of revenue	26,346	24,528	22,806
Gross profit	45,298	42,456	37,017
Gain on sale of rental and demonstration equipment	648	834	2,114
Operating expenses:			
Engineering	7,176	8,593	7,845
Marketing and selling	10,580	9,113	7,606
General and administrative	6,850	7,325	6,571
Infrastructure improvement	1,142	1,044	1,305
	25,748	26,075	23,327
Earnings from operations	20,198	17,215	15,804
Other income:			
Interest and dividend income	522	440	282
	522	440	282
Earnings before income taxes	20,720	17,655	16,086
Income taxes (note J)	6,658	5,724	4,729
NET EARNINGS	<u>\$ 14,062</u>	\$ 11,931	\$ 11,357

The accompanying notes are an integral part of these consolidated financial statements.

Consolidated Statements of Stockholders' Equity and Comprehensive Income Years ended December 31, 2006, 2005 and 2004

(In thousands, except per share data)	Comm		Pai	itional id-In pital	Retained Earnings	Comp	imulated Other orehensive icome	Treasury Stock	Total Shareholders Equity	Total nprehensive Income
Balance at December 31, 2003	\$	1	\$	18	\$ 34,370	\$	103	\$ (5,490)	\$ 29,002	
Net earnings					11,357				11,357	\$ 11,357
Foreign currency translation										
adjustment							93		93	93
Dividends — \$14,000 per share					(8,120)				(8,120)	
Balance at December 31, 2004		1		18	37,607		196	(5,490)	32,332	\$ 11,450
Net earnings					11,931				11,931	\$ 11,931
Foreign currency translation										
adjustment							(307)		(307)	(307)
Dividends — \$22,900 per share					(13,282)				(13,282)	
Balance at December 31, 2005		1		18	36,256		(111)	(5,490)	30,674	\$ 11,642
Net earnings					14,062				14,062	 14,062
Foreign currency translation										
adjustment							204		204	204
Dividends — \$22,700 per share					(13,166)				(13,166)	
Balance at December 31, 2006	\$	1	\$	18	\$ 37,152	\$	93	\$ (5,490)	\$ 31,774	\$ 14,266

The accompanying notes are an integral part of these consolidated financial statements.

Consolidated Statements of Cash Flows Years ended December 31, 2006, 2005 and 2004

	2006	2005	2004	
CACHELONIO ED ON ODED ATTANCA A CENTRATA	(in thou	ısands)		
CASH FLOWS FROM OPERATING ACTIVITIES:	Φ 44.000	ф. 44.0D4	<b>4.4.055</b>	
Net earnings	\$ 14,062	\$ 11,931	\$ 11,357	
Adjustments to reconcile net earnings to net cash provided by operating activities:	2.404	2.455	2 500	
Depreciation and amortization	2,404	2,457	2,739	
Gain on sale of equipment	(648)	(834)	(2,114)	
Foreign currency translation adjustment	204	(307)	85	
Net amortization of investments	187	187	81	
Deferred income taxes	83	(204)	273	
Change in operating assets and liabilities:	(2.000)	(400)	(1.0=1)	
Accounts receivable	(3,986)	(422)	(1,951)	
Unbilled receivable	952	(855)	594	
Bond interest receivable	14	(32)	(30)	
Inventories	(2,286)	81	228	
Prepaid expenses	(149)	(56)	(91)	
Net investment in sales-type leases	193	22	(34)	
Other asset	9	14	8	
Accounts payable	641	163	(70)	
Accrued expenses	(153)	(415)	1,408	
Accrued income taxes	(758)	738	8	
Deferred rental income	1,413	419	461	
Deferred compensation	<u></u>	(147)	(148)	
Net cash provided by operating activities	12,182	12,740	12,804	
CASH FLOWS FROM INVESTING ACTIVITIES:				
Addition of equipment held for rental	(1,027)	(1,246)	(1,174)	
Purchase of property, plant and equipment	(1,222)	(1,104)	(776)	
Proceeds from sale of equipment	738	1,132	2,283	
Purchase of investments	_	(2,359)	(9,454)	
Proceeds from maturity of investments	2,160	1,500	6,405	
Net cash provided (used) by investing activities	649	(2,077)	(2,716)	
CASH FLOWS FROM FINANCING ACTIVITIES:				
Dividends paid	(13,166)	(13,282)	(8,120)	
•	(13,100)	(13,202)		
Payment of line-of-credit	(40.400)	(12.202)	(159)	
Net cash used in financing activities	(13,166)	(13,282)	(8,279)	
Net (decrease) increase in cash and cash equivalents	(335)	(2,619)	1,809	
Cash and cash equivalents at beginning of year	10,181	12,800	10,991	
Cash and cash equivalents at end of year	\$ 9,846	\$ 10,181	\$ 12,800	
The accompanying notes are an integral part of these consolidated financial statements.				

Notes to Consolidated Financial Statements December 31, 2006, 2005 and 2004

#### NOTE A — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Nature of Operations**

Doble Engineering Company and subsidiaries (the "Company") is a Massachusetts based manufacturer engaged in the sale and rental of test equipment to the electric utility industry throughout the world. Equipment rentals and sales are made to both foreign and domestic customers. Both the sale and rental of electrical test equipment represent the primary sources of revenue for the Company.

A summary of the significant accounting policies applied on a consistent basis in the preparation of the accompanying consolidated financial statements follows:

#### **Basis of Accounting**

The financial statements are prepared on the accrual basis of accounting.

#### Principles of Consolidation

The consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries, Doble Powertest Limited ("DPT"), a high voltage test facility located in the United Kingdom, TransiNor As ("TN"), a provider in Norway, Doble Engineering PVT LTD, a development facility focused on product support in India, Doble Australasia PTY LTD, a wholesaler in Australia, Doble Pan-American Power Technology (Beijing) Co., LTD, a promotional facility in China and Doble Engineering Africa, PVT LTD, a development facility focused on product support in Africa.

All material intercompany transactions and accounts have been eliminated in consolidation.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates. Management estimates include allowances for accounts receivable and inventory, standard cost rates in inventory, product warranty, useful lives of equipment pool assets and assumptions used in the actuarial valuation of pension obligations.

Notes to Consolidated Financial Statements — Continued December 31, 2006, 2005 and 2004

#### NOTE A — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES — Continued

#### Cash and Cash Equivalents

Cash and cash equivalents are substantially comprised of money market mutual funds. Included in cash and cash equivalents at December 31, 2006 and December 31, 2005 is a foreign cash balance of \$2,315,000 and \$1,296,000 respectively.

#### **Inventories**

Inventories are principally stated at the lower of cost or market. Cost is determined using standard costs on the last-in, first-out method ("LIFO"). A reserve for obsolete inventory is recorded based on the expected net realizable value of merchandise.

#### Investments

The Company's investments are comprised of debt securities that the Company has the positive intent and ability to hold to maturity. These investments are reported at amortized cost. The Company utilized third party custodians to hold these securities.

Fair values for investments are based on quoted market prices and maturity dates range from less than one year to five years.

#### **Revenue Recognition**

#### **Product Sales**

The Company recognizes product sales, oil lab & high voltage testing, consulting engineering, field testing, repair and recalibration and training and the related costs of these sales at the time products are shipped or services are completed and substantial risk of ownership transfers to a customer. This is determined at the time when persuasive evidence of a sale arrangement exists and the related price and collectibility is determined. Product sales account for approximately 55% of net revenue. The estimation of product warranty liability is \$186,000 and \$100,000 at December 31, 2006 and December 31, 2005 respectively.

#### Service Contracts

The Company has entered into various service contracts with customers which extend for generally one to three years. These service contracts and equipment rental represent approximately 45% of net revenue. The Company recognizes service contract revenue on a straight-line basis over the term of the contract.

Notes to Consolidated Financial Statements — Continued December 31, 2006, 2005 and 2004

#### NOTE A — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES — Continued

#### **Unbilled Accounts Receivable**

Unbilled accounts receivable represents amounts earned but not billed at December 31 for services provided on the automatic renewal contracts.

#### Accounts Receivable

Accounts receivable relate to sales for which credit is extended based on the customer's credit history. Accounts receivable are stated at amounts due from customers net of an allowance for doubtful accounts. Accounts outstanding longer than the contractual payment terms are considered past due. The Company determines its allowance by considering a number of factors, including the length of time trade accounts receivable are past due, the Company's previous loss history, the customer's current ability to pay its obligation to the Company, and the condition of the general economy and the industry as a whole. The Company writes-off accounts receivable when they become uncollectible, and payments subsequently received on such receivables are credited to the allowance for doubtful accounts. The Company does not accrue interest on past due accounts.

### Financial Instruments

Financial instruments consist of cash and cash equivalents, receivables, accounts payable and certain accrued liabilities. These instruments are carried at cost, which approximates market.

#### Assessment of Long-Lived Assets

The Company periodically reviews the carrying value of its long-lived assets (primarily investments, equipment held for rental and property, plant and equipment) to assess the recoverability of these assets. Any impairment would be recognized in the results of operations, if a diminution in value considered to be other than temporary were to occur. As part of this assessment, the Company reviews the expected future net operating cash flows from its long-lived assets. The Company has not recognized any adjustments as a result of these assessments.

#### **Depreciation and Amortization**

For financial reporting purposes, depreciation and amortization are provided for in amounts sufficient to relate the cost of property, plant and equipment, and equipment held for rental to operations over their estimated service lives using straight-line and accelerated methods. Accelerated methods of depreciation are used for income tax purposes.

#### **Advertising Costs**

Advertising costs are charged to marketing and selling expense in the period which they are incurred. Advertising expense amounted to \$20,464, \$7,176 and \$24,207 in the years ended December 31, 2006, 2005 and 2004, respectively.

Notes to Consolidated Financial Statements — Continued December 31, 2006, 2005 and 2004

#### NOTE A — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES — Continued

Expenditures for repairs and maintenance are charged to expense as incurred. Upon retirement or sale, the cost of the assets disposed of and the related accumulated depreciation are removed from the accounts and any resulting gain or loss is credited or charged to income.

#### Goodwill

Goodwill of \$56,843 at both December 31, 2006 and 2005 represents the excess of costs over fair value of net assets acquired in a business acquisition.

Effective January 1, 2002, goodwill is not amortized and is periodically reviewed for impairment annually and whenever there is an impairment indicator.

#### **Incentive and Bonus Plans**

The Company has an executive incentive plan for officers and senior managers as well as a bonus plan for employees. The executive incentive plan has two elements, a profit portion and a performance portion, as defined. The officers profit portion makes up 70% of their incentive computation and for senior managers the profit portion makes up 40% of their incentive computation. Accordingly, the performance portion will make up the remaining 30% for officers and 60% for senior managers. These plans vest immediately.

Total compensation expense under both the executive incentive plans and the bonus plan for each year are as follows:

	2006	2005	2004
	(in thou	sands)	
Executive incentive plan	<b>\$ 1,530</b>	\$ 1,932	\$ 1,628
Bonus plan	1,236	1,175	1,126
Total	\$ 2,766	\$ 3,107	\$ 2,754

#### **Income Taxes**

Deferred tax assets and liabilities are recognized for future tax consequences attributable to the difference between financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to the taxable income in the years in which those temporary differences are

Notes to Consolidated Financial Statements — Continued December 31, 2006, 2005 and 2004

#### NOTE A — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES — Continued

expected to be recovered or settled. A valuation allowance would be established to reduce deferred tax assets if it is more likely than not that all or some portion, of such deferred tax assets will not be realized. The effect on deferred taxes of a change in tax rates is recognized in income in the period that includes the enactment date.

#### **International Sales**

International sales amounted to approximately \$28,061,000, \$24,340,000 and \$22,263,000 for the years ended December 31, 2006, 2005 and 2004, respectively. The majority of international sales were to Canada, Mexico and the Far East. Sales concentrations in international countries fluctuate from year to year.

#### Lease and Service Income

The Company leases electrical test equipment. The majority of these leases are classified as operating and are for various terms of up to three years. Lease and service income for the operating leases are recorded as revenue on a straight-line basis over the lease term; advance billings on leases are classified as deferred income.

#### Net Investment in Sales-Type Leases

The Company also enters into leases that are accounted for as sales-type leases. The present value of the minimum lease payments to be received under such leases have been recorded as revenue. The cost of the inventory being leased has been recorded as cost of sales. The difference between the gross lease payments to be received and the present value of the lease payments are recorded as unearned income and amortized to income over the lease term using an interest rate that reflects an approximate constant periodic rate of return on the net investment of the lease. These types of leases do not represent a significant part of the Company's business activities. Aggregate future minimum leases contracts at December 31, 2006 are \$211,000, \$96,000 and \$96,000 in 2007, 2008, and 2009 respectively.

#### **Long-Lived Assets**

The Company applies SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" to review long-lived assets and certain identifiable intangibles for impairment whenever events or changes in circumstances indicate that the carrying amount of such assets might not be recoverable. For the period ended December 31, 2006 and December 31, 2005, no impairment of long-lived assets had been indicated.

Notes to Consolidated Financial Statements — Continued December 31, 2006, 2005 and 2004

#### NOTE A — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES — Continued

#### **Concentration of Credit Risk**

Financial instruments that potentially subject the Company to concentrations of credit risk consist of trade receivables. Credit risk on trade receivables is minimized as a result of the large customer base.

#### **Research and Development**

Research and development costs are charged to expense when incurred and were approximately \$5,765,000, \$6,297,000 and \$6,013,000 for the years ended December 31, 2006, 2005 and 2004, respectively.

#### Foreign Currency

The functional currency of all international subsidiaries are their local currency. Assets and liabilities of international subsidiaries were translated into U.S. dollars at the exchange rates in effect at the end of the period and revenues and expenses were translated at average monthly exchange rates. Translation adjustments that arose from translating the financial statements of international subsidiaries from local currency to U.S. dollars are accumulated in stockholders' equity.

Transaction gains and losses that arise from exchange rate changes on transactions denominated in a currency other than local currency are included in results of operations as incurred. For the years ended December 31, 2006, 2005 and 2004, the Company's realized exchange gains/losses were not material.

### Reclassification

Certain 2005 and 2004 amounts have been reclassified to conform to the 2006 presentation.

Notes to Consolidated Financial Statements — Continued December 31, 2006, 2005 and 2004

#### NOTE B — ACCOUNTS RECEIVABLE

Accounts receivable consists of the following at December 31:

	2006	2005
	(in the	ousands)
Trade receivables	\$ 15,393	\$ 11,393
Less allowance for doubtful accounts	(396)	(382)
Accounts receivable, net	<u>\$ 14,997</u>	\$ 11,011

### NOTE C — LEASE AND SERVICE INCOME

The Company receives payments under certain noncancellable operating leases and service and maintenance contracts.

Aggregate future minimum receipts on noncancellable leases and maintenance contracts at December 31, 2006 are as follows:

	(in thousands)
2007	\$ 9,366
2008	1,250
2008 2009 2010	277
2010	2
	\$ 10,895

Rental income was approximately \$23,131,000, \$22,250,000 and \$20,630,000 in 2006, 2005 and 2004, respectively. Depreciation and other operating costs are expected to be incurred on aggregate future minimum lease and maintenance contract receipts.

Notes to Consolidated Financial Statements — Continued December 31, 2006, 2005 and 2004

#### NOTE D — INVENTORIES

Inventories consisted of the following at December 31:

	2006	2005
	(in tho	usands)
Raw materials, manufactured parts and supplies	\$ 3,772	\$ 2,729
Work-in-process	1,732	1,037
Finished goods	2,361	1,813
	<del></del>	
	<u>\$ 7,865</u>	\$ 5,579

If the first-in, first-out ("FIFO") method of inventory valuation had been used by the Company, inventories would have been approximately \$9,286,000 and \$7,055,000 at December 31, 2006 and 2005, respectively.

### NOTE E — INVESTMENTS

Held-to-maturity investments, with maturity dates ranging from January 1, 2007 through November 1, 2009, consisted of the following at December 31:

	2006			
	<del></del>	Unrealized	Unrealized	Market
	Cost	Gains	Losses	Value
		(in thousands)		
Municipal bonds — held-to-maturity	\$ 7,861	<b>\$</b> —	\$ (78)	\$ 7,783
	<del></del>			
	2005			
		Unrealized	Unrealized	Market
	Cost	Gains	Losses	Value
		(in thou	sands)	
Municipal bonds — held-to-maturity	\$ 10,208	\$ —	\$ (132)	\$ 10,076
ı	<del></del> _	<u> </u>		<u> </u>

The Company has concluded that no investments are impaired at December 31, 2006 and 2005.

Notes to Consolidated Financial Statements — Continued December 31, 2006, 2005 and 2004

# NOTE F — EQUIPMENT HELD FOR RENTAL

Equipment held for rental consists of the following at December 31:

	2006	2005
	(in thous	
Rental equipment at cost	\$ 26,747	\$ 26,173
Less accumulated depreciation	(23,365)	(22,586)
Equipment held for rental, net	\$ 3,382	\$ 3,587

# NOTE G — PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment consists of the following at December 31:

	2006	2005
	(in	thousands)
Building and improvements	\$ 6,469	\$ 6,465
Machinery and equipment	15,597	14,537
Furniture and office equipment	2,121	1,973
Motor vehicles	177	170
	24,364	23,145
Less accumulated depreciation and amortization	(19,411)	(18,152)
	4,953	4,993
Land	303	303
Property, plant and equipment, net	\$ 5,256	\$ 5,296

Notes to Consolidated Financial Statements — Continued December 31, 2006, 2005 and 2004

#### NOTE H — RETIREMENT PLANS

The Company has two retirement plans, a defined contribution plan and a defined benefit plan, covering substantially all employees.

Contributions under the defined contribution plan (the "Savings Plan") are based upon a fixed percentage of annual compensation plus a fixed percentage of voluntary employee contributions. The pension expense related to the Savings Plan was approximately \$415,000, \$417,000 and \$404,000 in 2006, 2005 and 2004, respectively.

The Company makes contributions to the defined benefit plan (the "Retirement Income Plan") based upon an actuarial cost method, the projected unit credit method, within the minimum and maximum funding provisions as set forth by the Tax Reform Act of 1986. Contributions to the Plan amounted to \$1,200,000 for 2006, \$2,486,000 for 2005 and \$228,000 for 2004. The Company expects to contribute \$1,700,000 in 2007 to the Plan.

Pension benefits paid for the defined benefit plan were approximately \$560,000, \$483,000 and \$472,000 in 2006, 2005 and 2004, respectively.

Notes to Consolidated Financial Statements — Continued December 31, 2006, 2005 and 2004

# NOTE H — RETIREMENT PLANS — Continued

The following table sets forth the defined benefit plan's funded status in accordance with Financial Accounting Standards Board Statement No. 87 and No. 132R, "Employers' Accounting for Pensions", at October 1 of each year, which represents the most recent actuarial calculation:

	2006	n Benefits 2005 ousands)
Change in projected benefit obligation:	¢ 40.247	ф 1C 021
Benefit obligation — beginning	\$ 19,217	\$ 16,031
Service cost	866	776
Interest cost	993	866
Plan participants' contributions	(4.222)	_
Actuarial loss	(1,299)	2,027
Plan Amendment	_	<del>-</del>
Benefits paid	(560)	(483)
Projected benefit obligation — ending	<u>\$ 19,217</u>	\$ 19,217
Change in plan assets:		
Fair value of plan assets — beginning	15,815	12,060
Actual return on plan assets	1,513	1,752
Employer contribution	1,200	2,486
Plan participants' contributions	_	_
Benefits paid	(561)	(483)
Fair value of plan assets — ending	17,967	15,815
Reconciliation of funded status:		
Funded status	(1,250)	(3,402)
Unrecognized actuarial loss	1,663	3,300
Unrecognized prior service cost	11	13
Net amount recognized — prepaid (accrued) benefit	<u>\$ 424</u>	\$ (89)
17		

Notes to Consolidated Financial Statements — Continued December 31, 2006, 2005 and 2004

### NOTE H — RETIREMENT PLANS — Continued

		Pension Benefits		
	2006	2005 (in thous	2004 sands)	
Components of net periodic benefit cost:		`	·	
Service cost	\$ 866	<b>\$</b> 776	\$ 739	
Interest cost	992	866	827	
Expected return on plan assets	(1,304)	(953)	(871)	
Amortization of prior service cost	2	2	3	
Recognized actuarial loss	130	49	136	
Net periodic benefit cost	\$ 686	\$ 740	\$ 834	
	<del></del>			
Comparison of obligations to plan assets:				
Projected benefit obligation		\$ 19,217	\$ 19,217	
Accumulated benefit obligation		15,681	15,459	
Fair value of plan assets		17,967	15,815	

The following assumptions were used in connection with the Company's actuarial valuation of its defined benefit pension plan:

	2006	2005	2004
Weighted average discount rate	5.25%	5.50%	5.50%
Expected long-term rate of return on assets	8.00%	8.00%	8.00%
Rate of increase in future compensation levels	4.60%	4.60%	4.60%

Amortization of prior service costs was calculated using the straight-line method over the average remaining service periods of the employees expected to receive benefits under the Plan.

The Plan's assets by asset category are as follows:

	2006	2005
Equity funds	61%	61%
Debt funds	31%	31%
Real estate funds	8%	8%
Total	100%	100%

Notes to Consolidated Financial Statements — Continued December 31, 2006, 2005 and 2004

#### NOTE H — RETIREMENT PLANS — Continued

The Company's asset allocation strategy and process consists of a long-term, risk-controlled approach using diversified investment options with a minimal exposure to volatile investment options. The long-term strategy of investing is foremost preserving plan assets from downside market risk while secondarily seeing annual investment returns.

The following benefit payments, which reflect expected future services, as appropriate, are expected to be paid as follows:

2007	\$ 730,000
2008	790,000
2009	850,000
2010	860,000
2011	970,000
2012-2016	6,950,000

The Company pays all administrative expenses of the Plan.

Under separate retirement agreements with certain former employees, the Company provides supplemental retirement benefits. The present value of estimated future payments under these separate agreements was approximately \$409,000 and \$435,000 at December 31, 2006 and 2005, respectively and balances are included in accrued compensation and pension in the balance sheet.

The Company also provides supplemental retirement pension benefits to certain highly compensated employees. The present value of estimated future payments for these benefits amounted to approximately \$378,000 and \$228,000 at December 31, 2006 and 2005, respectively and balances are included in accrued compensation and pension in the balance sheet.

In September 2006, the Financial Accounting Standards Board issued Statements 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans*. Statement 158 will require the Company to recognize the funded status of its defined benefit postretirement plans in the Company's statement of financial position. The funded status is currently disclosed above in the notes to the Company's financial statements, but differs from the amount currently recognized in the statement of financial position. The Statement does not change the accounting for the Company's defined contribution plans.

Statement 158 also removes the existing option to use a plan measurement date that is up to 90 days prior to the date of the statement of financial position. The Statement offers two alternate transition methods for making the measurement date change.

Notes to Consolidated Financial Statements — Continued December 31, 2006, 2005 and 2004

#### NOTE H — RETIREMENT PLANS — Continued

Statement 158 will require the Company to include several enhanced disclosures of information related to its defined benefit plans in its financial statements to increase consistency and comparability. Additionally, in the year of application, the Company will be required to disclose the incremental effect of applying Statement 158 on each individual line item in the year-end statement of financial position, as well as the separate adjustments to retained earnings and other comprehensive income.

Statement 158 is effective for fiscal years ending after June 15, 2007, for nonpublic entities with defined benefit plans. The Statement is to be applied as of the end of the year of adoption. Retrospective application is not permitted. Early adoption is permitted; however, the Company does not intend to adopt Statement 158 prior to the required effective date of December 31, 2007.

# NOTE I — COMMITMENTS

#### **Lease Commitments**

The Company conducts a portion of its operations in leased facilities. These leases are classified as operating and expire at various dates through December 2008. In addition, certain equipment is leased under operating leases expiring at various dates through 2010.

Aggregate future minimum lease payments under operating leases at December 31, 2006 are as follows:

Year Ending	
Year Ending December 31,	(in thousands)
2007	\$474
2008	393
2008 2009 2010 2011	172
2010	122
2011	97

Rent expense was approximately \$364,000, \$374,000 and \$398,000 in 2006, 2005 and 2004, respectively.

Notes to Consolidated Financial Statements — Continued December 31, 2006, 2005 and 2004

#### NOTE J — INCOME TAXES

Income tax expense consisted of the following at December 31:

	2006	2005	2004	
	(in thous	(in thousands)		
Current provision	<b>\$ 6,857</b>	\$ 6,346	\$ 4,948	
Less tax credits	(282)	(418)	(492)	
	6,575	5,928	4,456	
Deferred income taxes (benefit)	83	(204)	273	
	\$ 6,658	\$ 5,724	\$ 4,729	

Cash paid during the year for income taxes was approximately \$6,623,000, \$4,896,000 and \$4,075,000 in 2006, 2005 and 2004, respectively.

Total income tax expense differed from the amounts computed by applying the Federal income tax rate of 35% to income before income taxes as a result of state income tax expense, taxable benefit associated with the Company's foreign sales extra territorial income exclusion, tax credits, tax-exempt interest income and taxable benefit associated with the domestic production activities deduction.

Temporary differences between the financial statement carrying amounts and a tax basis of assets and liabilities that give rise to the net deferred tax liability related to the following at December 31:

	 2006		2005
	(in thous	ands)	
Property, plant and equipment and equipment held for rental, principally due to differences in depreciation	\$ 1,131	\$	1,290
Other	(282)		(397)
Pension costs	499		166
Vacation pay accrual	(321)		(153)
Foreign net operating loss	(504)		(466)
Net deferred income tax liability	\$ 523	\$	440

Doble Engineering Company 2007 Income Statement Summary (Unaudited) Nine Months Ended September 30, 2007

	Amount
Net Revenues	\$58,613,153
Cost of Revenues:	
Cost of Services	11,126,754
Cost of Sales	9,488,326
Manufacturing Variance	(137,488)
	20,477,593
Gross Profit	38,135,560
Net Gain on Sale of Equipment	1,013,081
Operating Expenses:	
Marketing and Selling	8,560,951
Engineering and Development	4,641,859
General and Administrative	4,497,697
Information Technology Employee Profit Sharing	802,115 1,413,142
Total	19,915,764
10(d)	19,915,704
Operating Income	19,232,876
Net Interest and Dividends	401,434
Gain on Sale of Investments	718
Total	402,152
Total	402,132
Income before Tax and Incentives	19,635,029
In continue Commonwestian	1 41 4 100
Incentive Compensation	1,414,100
Income Before Tax	18,220,929
	,,
Income Tax Provision	6,277,713
Net Income	<u>\$11,943,216</u>

# Unaudited Pro Forma Consolidated Statement of Operations for the year ended September 30, 2007

(In thousands, except per share data)	ESCO Historical	Less: Filters Business (1)	Add: Doble Historical (2)	Pro Forma Adjs	ESCO Pro Forma
Net Sales	\$527,537	(82,833)	79,502		524,206
Cost and Expenses:					
Cost of sales	349,891	(67,295)	28,601		311,197
SG&A	122,502	(10,892)	28,332	(915) (3)	139,027
Amortization of intangible assets	10,705	(462)	0	3,459 (4)	13,702
Interest expense (income)	(744)	145	(528)	12,100 (5)	10,973
Other expenses, (income) net	2,455	360	(1,271)		1,544
Total costs and expenses	484,809	(78,144)	55,134	14,644	476,443
Earnings before income taxes	42,728	(4,689)	24,368	(14,644)	47,763
Income taxes	9,015	(1,382)	8,099	(5,442) (6)	10,290
Net earnings	\$ 33,713	(3,307)	16,269	(9,202)	37,473
Earnings per share:					
Basic	\$ 1.30				\$ 1.45
Diluted	\$ 1.28				\$ 1.42
Average common shares outstanding:					
Basic	25,865				25,865
Diluted	26,387				26,387

Footnotes to Exhibit 99.4: Unaudited Pro Forma Consolidated Statement of Operations for the year ended September 30, 2007 (Dollars in thousands)

- (1) Excludes the Filtertek business which was sold on November 25, 2007 and reflected as a discontinued operation effective in the three months ended December 31, 2007.
- (2) Includes the results of operations of Doble for its fourth fiscal quarter ended December 31, 2006 and its first three fiscal quarters of fiscal year 2007.
- (3) To adjust Doble's historical selling, general and administrative expenses to exclude \$915 of non-recurring transaction related expenses.
- (4) To record amortization expense of \$3,459 for the estimated identifiable intangible assets from the acquisition of Doble by the Registrant. The preliminary estimated identifiable intangible assets and their related estimated useful lives are as follows:

(Dollars in thousands)	Fair Value	Estimated Useful Life (in years)
Identifiable intangible assets:		
Trade names	\$ 75,720	indefinite
Customer relationships	54,210	20
Software and databases	3,740	5
Total identifiable intangible assets	\$133,670	

- (5) To record interest expense of \$11,500 related to borrowings under the Registrant's revolving credit facility to finance the acquisition at a weighted average interest rate of 4.6%. The Registrant has an interest rate swap on \$175 million of the outstanding debt at 4% plus a spread of 75-100 bps. The remaining outstanding debt is at 3.30% plus a spread of 75-100 bps. Also, includes \$600 of amortization of the debt issuance costs in connection with the Registrant's new credit facility.
- (6) To record the tax impact of \$5,442 of the pro forma adjustments at an effective tax rate of 37.2%.