

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-Q/A  
Amendment No. 1

(Mark One)

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended December 31, 1998

or

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-10596

ESCO ELECTRONICS CORPORATION

(Exact name of registrant as specified in its charter)

Missouri

(State or other jurisdiction of incorporation or organization)

43-1554045

(I.R.S. Employer Identification No.)

8888 Ladue Road, Suite 200

St. Louis, Missouri

(Address of principal executive offices)

63124-2090

(Zip Code)

Registrant's telephone number, including area code: (314) 213-7200

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Number of common stock trust receipts outstanding at January 31, 1999:  
12,273,963 receipts.

This Amendment No. 1 is filed to correct a typographical error in "Cash flows from operating activities: Other" appearing in the Condensed Consolidated Statements of Cash Flows (Unaudited) under Item 1. Financial Statements.

Item 1. Financial Statements

ESCO ELECTRONICS CORPORATION AND SUBSIDIARIES  
Condensed Consolidated Statements of Operations  
(Unaudited)  
(Dollars in thousands, except per share amounts)

|  | Three Months Ended<br>December 31, |        |
|--|------------------------------------|--------|
|  | 1998                               | 1997   |
| Net sales                                    | \$ 88,193                          | 78,077 |
| Costs and expenses:                          |                                    |        |
| Cost of sales                                | 65,299                             | 56,048 |
| Selling, general and administrative expenses | 17,221                             | 15,532 |
| Interest expense                             | 1,732                              | 1,691  |
| Other, net                                   | 1,610                              | 1,071  |

|  |            |                 |        |
|--|------------|-----------------|--------|
| Total costs and expenses                           |            | 85,862          | 74,342 |
| Earnings before income taxes                       | 2,331      | 3,735           |        |
| Income tax expense                                 | 816        | 1,125           |        |
| Net earnings before accounting change              | 1,515      | 2,610           |        |
| Cumulative effect of accounting change, net of tax | (25,009)   | -               |        |
| Net earnings (loss)                                | \$(23,494) | 2,610           |        |
| Earnings (loss) per share:                         |            |                 |        |
| Earnings before accounting change:                 | -          | Basic \$ .12    | .22    |
|  | -          | Diluted .12     | .21    |
| Net earnings (loss)                                | -          | Basic \$ (1.91) | .22    |
|  | -          | Diluted (1.91)  | .21    |

See accompanying notes to condensed consolidated financial statements.

ESCO ELECTRONICS CORPORATION AND SUBSIDIARIES  
Condensed Consolidated Balance Sheets  
(Dollars in thousands)

|  | December 31,<br>1998 | September 30,<br>1998 |         |
|--|----------------------|-----------------------|---------|
|  | -----                | -----                 |         |
| Assets   | (Unaudited)          |                       |         |
| Current assets:  |                      |                       |         |
| Cash and cash equivalents  | \$ 5,286             |                       | 4,241   |
| Accounts receivable, less allowance<br>for doubtful accounts of \$738 and<br>\$664, respectively                                 | 54,335               |                       | 51,530  |
| Costs and estimated earnings on long-term<br>contracts, less progress billings of<br>\$28,983 and \$51,529, respectively         |                      | 21,424                | 26,995  |
| Inventories  | 60,634               |                       | 81,579  |
| Other current assets   | 3,775                |                       | 2,776   |
| Total current assets   |                      | 145,454               | 167,121 |
| Property, plant and equipment, at cost   | 151,880              | 150,332               |         |
| Less accumulated depreciation and<br>amortization  | 55,609               | 52,323                |         |
| Net property, plant and equipment  |                      | 96,271                | 98,009  |
| Excess of cost over net assets of purchased<br>businesses, less accumulated amortization<br>of \$5,148 and \$4,557, respectively | 71,978               | 72,512                |         |
| Deferred tax assets  | 55,735               | 44,740                |         |
| Other assets   | 22,866               | 26,920                |         |
|  |                      | \$392,304             | 409,302 |
| Liabilities and Shareholders' Equity   |                      |                       |         |
| Current liabilities:   |                      |                       |         |
| Short-term borrowings and current<br>Maturities of long-term debt  | \$ 46,500            | 30,111                |         |
| Accounts payable   |                      | 33,619                | 39,908  |
| Advance payments on long-term contracts,<br>less costs incurred of \$42,212 and<br>\$5,046, respectively                         | 17,135               | 11,442                |         |
| Accrued expenses and other current<br>liabilities  | 19,548               | 25,346                |         |
| Total current liabilities  |                      | 116,802               | 106,807 |
| Other liabilities  | 28,128               | 28,339                |         |
| Long-term debt   | 48,176               | 50,077                |         |

|   |         |           |         |
|---|---------|-----------|---------|
| Total liabilities   |         | 193,106   | 185,223 |
| Commitments and contingencies   | -       | -         | -       |
| Shareholders' equity:   |         |           |         |
| Preferred stock, par value \$.01 per share,<br>authorized 10,000,000 shares   |         | -         | -       |
| Common stock, par value \$.01 per share,<br>Authorized 50,000,000 shares; issued<br>12,676,346 and 12,641,664 shares,<br>respectively | 127     | 126       |         |
| Additional paid-in capital  | 201,114 | 200,913   |         |
| Retained earnings since elimination of<br>deficit at September 30, 1993   |         | 3,783     | 27,277  |
| Cumulative foreign currency translation<br>adjustments  | 480     | 520       |         |
| Minimum pension liability   | (2,260) | (2,260)   |         |
|   |         | 203,244   | 226,576 |
| Less treasury stock, at cost; 409,025<br>and 234,025 common shares, respectively  | (4,046) | (2,497)   |         |
| Total shareholders' equity  |         | 199,198   | 224,079 |
|   |         | \$392,304 | 409,302 |
|   | =====   | =====     |         |

See accompanying notes to condensed consolidated financial statements.

ESCO ELECTRONICS CORPORATION AND SUBSIDIARIES  
Condensed Consolidated Statements of Cash Flows  
(Unaudited)  
(Dollars in thousands)

|   | Three Months Ended<br>December 31, |          |
|---|------------------------------------|----------|
|   | 1998                               | 1997     |
|   | -----                              | -----    |
| Cash flows from operating activities:   |                                    |          |
| Net earnings (loss) after accounting change   | \$(23,494)                         | 2,610    |
| Adjustments to reconcile net earnings (loss)<br>to net cash used by operating activities: |                                    |          |
| Depreciation and amortization   | 4,501                              | 4,773    |
| Changes in operating working capital,<br>net of accounting change                         | (19,019)                           | (21,448) |
| Effect of accounting change, net of tax   | 25,009                             | -        |
| Other   | 2,751                              | 219      |
| Net cash used by operating activities   | (10,252)                           | (13,846) |
| Cash flows from investing activities:   |                                    |          |
| Capital expenditures  | (1,681)                            | (3,747)  |
| Acquisition of businesses, less cash acquired   | -                                  | (3,460)  |
| Net cash used by investing activities   | (1,681)                            | (7,207)  |
| Cash flows from financing activities:   |                                    |          |
| Net increase in short-term borrowings   | 16,500                             | 18,500   |
| Proceeds from long-term debt  | 96                                 | -        |
| Principal payments on long-term debt  | (2,108)                            | (1,000)  |
| Other   | (1,510)                            | (530)    |
| Net cash provided by financing activities   | 12,978                             | 16,970   |
| Net increase (decrease) in cash and cash<br>equivalents                                   | 1,045                              | (4,083)  |
| Cash and cash equivalents, beginning of period  | 4,241                              | 5,818    |
| Cash and cash equivalents, end of period  | \$ 5,286                           | 1,735    |
|   | =====                              | =====    |

See accompanying notes to condensed consolidated financial statements.

1. Basis of Presentation

The accompanying condensed consolidated financial statements, in the opinion of management, include all adjustments, consisting only of normal recurring accruals, necessary for a fair presentation of the results for the interim periods presented. The condensed consolidated financial statements are presented in accordance with the requirements of Form 10-Q and consequently do not include all the disclosures required by generally accepted accounting principles. For further information refer to the consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended September 30, 1998. Certain prior year amounts have been reclassified to conform with the fiscal 1999 presentation.

The results for the three month period ended December 31, 1998 are not necessarily indicative of the results for the entire 1999 fiscal year.

2. Earnings Per Share

The net loss per share for the first quarter of fiscal 1999, for both basic and diluted loss per share, is calculated using the weighted average number of common shares outstanding during the period. Basic earnings per share, before accounting change, is calculated using the weighted average number of common shares outstanding during the period. Diluted earnings per share is calculated using the weighted average number of common shares outstanding during the period plus shares issuable upon the assumed exercise of dilutive common share options and performance shares by using the treasury stock method. The number of shares used in the calculation of earnings (loss) per share for each period presented is as follows (in thousands):

|   | Three Months Ended<br>December 31, |               |
|---|------------------------------------|---------------|
|   | -----<br>1998                      | 1997<br>----- |
| Weighted Average Shares Outstanding - Basic | 12,310                             | 11,818        |
| Dilutive Options and Performance Shares     | 312                                | 764           |
|   | -----                              | -----         |
| Adjusted Shares - Diluted                   | 12,622                             | 12,582        |
|   | =====                              | =====         |

Options to purchase 298,000 shares of common stock at prices ranging from \$10.00-\$19.22 per share and options to purchase 22,750 shares of common stock at \$18.00 were outstanding during the three month periods ended December 31, 1998 and December 31, 1997, respectively, but were not included in the respective computations of diluted EPS because the options' exercise price was greater than the average market price of the common shares. These options expire in 2007 and 2008. Approximately 166,000 and 167,000 performance shares were outstanding but unearned at December 31, 1998, and 1997, respectively, and therefore, were not included in the respective computations of diluted EPS. The unearned performance shares expire in 2001.

3. Inventories

Inventories consist of the following (dollars in thousands):

|  | December 31,<br>1998 | September 30,<br>1998 |
|--|----------------------|-----------------------|
|  | -----                | -----                 |
| Finished goods                                 | \$ 11,024            | 9,491                 |
| Work in process, including long-term contracts | 32,686               | 54,754                |
| Raw materials                                  | 16,924               | 17,334                |
|  | -----                | -----                 |
| Total inventories                              | \$ 60,634            | 81,579                |
|  | =====                | =====                 |

Under the contractual arrangements by which progress payments are received, the U.S. Government has a security interest in the inventories associated with specific contracts. Inventories are net of progress payment receipts of \$16.5 million and \$14 million at December 31, 1998 and September 30, 1998,

respectively.

#### 4. Change in Accounting Principle

In April 1998, the American Institute of Certified Public Accountants (AICPA) issued Statement of Position (SOP) 98-5, "Reporting on the Costs of Start-up Activities". This SOP is applicable to all non-governmental entities and provides guidance on accounting for start-up activities, including pre-contract start-up costs and organization costs. SOP 98-5 broadly defines start-up costs as those one-time activities related to opening a new facility, introducing a new product or service, conducting business in a new territory, conducting business with a new class of customer or beneficiary, initiating a new process in an existing facility, or commencing some new operation. Start-up activities also include activities related to organizing a new entity, commonly referred to as organization costs.

The Company had previously accounted for these costs under the existing guidance provided by SOP 81-1, "Accounting for Performance of Construction-type Contracts." Under SOP 81-1, costs incurred for a specific anticipated contract were capitalized if those costs could be directly associated with the specific anticipated contract, and if their recoverability from that contract was probable. SOP 98-5 amends SOP 81-1 by requiring precontract, start-up and organization costs to be expensed as incurred.

The Company is required to adopt this change in accounting principle no later than the first quarter of fiscal year 2000. The Company decided to adopt the provisions of SOP 98-5 in the first quarter of fiscal year 1999 ended December 31, 1998. This change in accounting principle resulted in a non-cash, after-tax charge of approximately \$25 million, and was recognized as a cumulative effect of an accounting change.

The after-tax charge related to precontract start-up, and organization costs incurred in anticipation of specific future contract awards which were based on specific customer-identified requirements. The after-tax charge is comprised of the following programs: the Tunner 60K aircraft cargo loader at SEI (\$17.2 million); the Quiktrak automatic vehicle location system at the Comtrak division of SEI (\$2 million); the advanced video surveillance system (Securvision) at Comtrak (\$2 million); the Seawolf (U.S. Navy attach submarine) valve and manifold ship set program at Vacco Industries (\$1.9 million); and other minor programs which aggregate \$1.9 million.

The impact of adopting SOP 98-5 on the results of operations for first quarter ended December 31, 1998 was an increase to net earnings of approximately \$.5 million, or \$.04 per share. The favorable impact noted is primarily the net result of the absence of amortization expense related to the previously capitalized start-up costs, net of additional costs expensed. The after tax charge of adopting SOP 98-5 amounted to \$25.0 million, or \$2.03 per basic and diluted share.

#### 5. Comprehensive Income (Loss)

Effective October 1, 1998, the Company adopted Statement of Financial Accounting Standards (SFAS) No. 130, "Reporting Comprehensive Income". SFAS No. 130 requires the Company to disclose all non-owner changes included in equity but not included in net earnings (loss) in a financial statement that is displayed with the same prominence as other financial statements. Prior year amounts have been conformed to the current year presentation.

Comprehensive loss for the three month period ended December 31, 1998 was \$23.5 million. Comprehensive income for the three month period ended December 31, 1997 was \$2.4 million. The Company's comprehensive income and loss is impacted only by foreign currency translation adjustments, net of tax.

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ESCO ELECTRONICS CORPORATION

/s/Philip M. Ford  
Philip M. Ford  
Senior Vice President  
and Chief Financial Officer  
(as duly authorized officer  
and principal financial  
officer of the registrant)

Dated: February 25, 1999



5  
1,000

| 3-MOS       |             |
|-------------|-------------|
| SEP-30-1999 | DEC-31-1998 |
|             | 5,286       |
|             | 0           |
| 55,073      |             |
| 738         |             |
| 60,634      |             |
| 145,454     | 151,880     |
| 55,609      |             |
| 392,304     |             |
| 116,802     | 0           |
| 0           | 0           |
|             | 127         |
|             | 0           |
| 199,071     | 88,193      |
| 88,193      | 65,299      |
|             | 82,520      |
| 1,732       |             |
| 0           |             |
| 1,610       |             |
| 2,331       | 816         |
| 0           | 0           |
|             | 0           |
|             | (25,009)    |
| (23,494)    |             |
| (1.91)      |             |
| (1.91)      |             |

This number does not include \$21.4 million of costs and estimated earnings on long-term contracts.